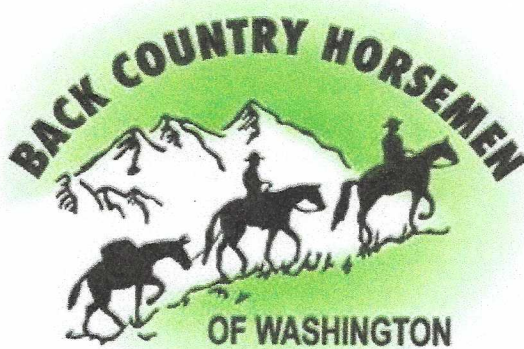


Junior BCHW Program Curriculum Standards

Module	Fundraising & Events	
Expectations	Junior BCHW members should learn various methods of fundraising—donations, grants, fees for programs/classes—as well as about various fundraising event types, such as sales of goods, car wash, etc. The depth of learning and complexity of skills demonstrated will vary by Chapter as each is independently responsible to implement learning, taking into consideration participant skill levels, personalities, age/development levels, prior knowledge, and prior experience.	
Learning Concepts	How to determine the need for funds as well as how to plan and execute a fundraiser. This is accomplished by teaching topics like budgeting, gross and net income, and accounting. Discuss pros/cons of various proposed fundraisers to determine which fundraiser to hold. Discuss ways to support a non-profit other than with money, for instance, with time, skills, donations, etc.	
Skills Demonstrated	Hold a fundraiser and engage kids in components of that fundraiser as appropriate, such as venue selection, expenses, volunteer staffing, training, permits, etc. Identify a target audience for the fundraiser and advertising method(s). Juniors can learn skills like budgeting, counting money/giving change, reconciling, salesmanship, sequential planning, flexibility, delegating, teamwork, and making criteria-based decisions.	
Foundational Elements		
Safety	Fundraising safety is important to any youth group. Juniors need to understand how to fundraise safely and still achieve fundraising goals—this is critical. Handling people's financial information (checks, credit cards) in a safe, responsible, and confidential manner is appropriate.	
Service	Juniors are serving their chapter with fundraising efforts, whether they are independently raising money, so their program can be self-supporting or whether they are supplementing the resources for their chapter.	
Horsemanship	No specific horsemanship skills will be taught or learned in this module. Juniors, for example, could hold a fundraiser that teaches/demonstrates these skills and thereby incorporates horsemanship or could raise funds to support costs of camp/classes that teach horsemanship.	
Core Understanding		
<p>Junior BCHW members will be able to identify the need for funds, review options for raising funds, and implement a fundraiser with its various components in support of that identified need.</p>		

Junior BCHW Program Curriculum Suggestions

Fundraising & Events ~

Additional suggestions:

Some resources/suggestions to assist with the topic:

*consider having Juniors handle calendar sales for chapter

*consider having Juniors do clothing fundraiser for chapter

*The Best Fundraising Ideas for Kids and Teens - GroupRaise

<https://blog.groupraise.com/>